November 15, 2016 1:12PM

ADR Institute of Alberta
BUSINESS UNIT REPORT
Budget 2016 and Budget 2017

	2016 Budget	2017 Budget
Governance		
Less: Direct Costs	$45,455	$42,042
Less: Indirect Costs Allocated at 5%	0	0
Total Governance	-$45,455	-$42,042
Membership	$115,455	$126,316
Less: Direct Costs	48,376	44,344
Less: Indirect Costs Allocated at 25%	0	0
Net Profit (Loss) Membership	$67,079	$81,972
ADR Business Services	$87,800	$83,780
Less: Direct Cost	82,676	83,486
Less: Indirect Costs Allocated at 10%	0	0
Net Profit (Loss) ADR Business Services	$5,124	$294
PROFESSIONAL DEVELOPMENT		
Certificate Programs	$319,980	$268,824
Less: Direct Costs	198,330	175,296
Less: Indirect Costs Allocated at 25%	0	0
Net Profit (Loss) Certificate Programs	$121,650	$93,528
Specialty & Professional Dev	$38,100	$16,200
Less: Direct Costs	43,990	29,292
Less: Indirect Costs Allocated at 10%	0	0
Net Profit (Loss) Specialty & Professional Dev	-$5,890	-$13,092
Contract Training	$34,200	$20,000
Less: Direct Costs	31,080	28,928
Less: Indirect Costs Allocated at 10%	0	0
Net Profit (Loss) Contract Training	$3,120	-$8,928
Conference	$25,000	$10,000
Less: Direct Costs	47,100	16,512
Less: Indirect Costs Allocated at 10%	0	0
Net Profit (Loss) Conference	-$22,100	-$6,512
Designation & Accreditation	$8,550	$11,475
Less: Direct Costs	13,540	15,891
Less: Indirect Costs Allocated at 5%	0	0
Net Profit (Loss) Designation & Accreditation	-$4,990	-$4,416
Revenue Other Income	$0	$0
Total Revenue	$629,085	$536,595
Total Expense	510,547	435,791
Net Profit (Loss)	$118,538	$100,804