CORE RESPONSIBILITIES FOR ADRIA REVENUE STREAMS 3.6.1

DESIGNATIONS

National Applications for

1. Q. Med.
2. Q. Arb.
3. C. Med.
4. C. Arb.

Sources of Revenue from:

Application Fees for designations

Assessment Fees (Supervised Practice Roleplays for Q. Med. and Assessment for C.Med.)

ADRIA Certificate fee (framed Certificate in Conflict Leadership)

ACCREDITATION

Sources of Revenue from:

Application Fees

1. Educational Courses and Programs (excluding National or Regional ownership)
2. Instructors and Coaches (for specific training programs)
3. Neighborhood ADR Program (shared amongst municipalities)
4. Campus ADR Program (per academic institution)

MEMBER SERVICES

Membership Categories

Directory (App for iPhone, Android, BlackBerry)

Rosters (Instructors, Coaches, Assessors, Practice Supervisors)

Newsletter (incl. advertising)

Outsourcing (Referrals)

PADRs for industry (construction, oil & gas)

Sources of Revenue from:

1. Membership fee
2. Directory listing fee
3. Advertising fee
4. Outsourcing referral fee

PROFESSIONAL DEVELOPMENT

Conference (Speakers)

Course Design (Mini-Certificates)

A) as part of diplomas & degree programs (academic)

B) for groups, seminars and workshops (organizations)

Exclusive License Agreements

1. ADRIA & ADRIC (Gold Standard Arbitration and Mediation courses)
2. AAMS (ADR110)
3. Specialty Courses (where instructors retain ownership of the material)

Sources of Revenue from: Design fees, Instructor fees, Delivery fees